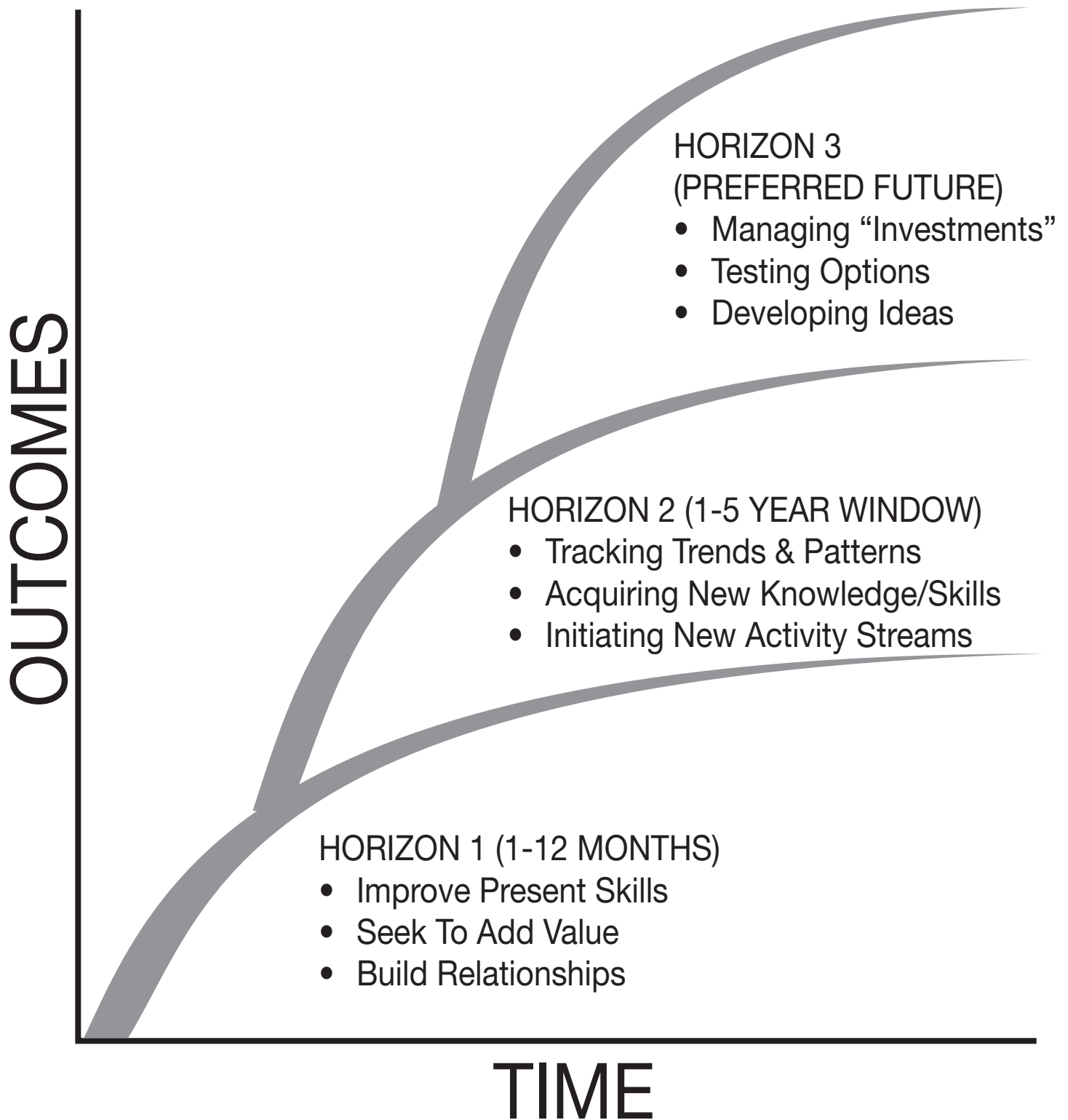
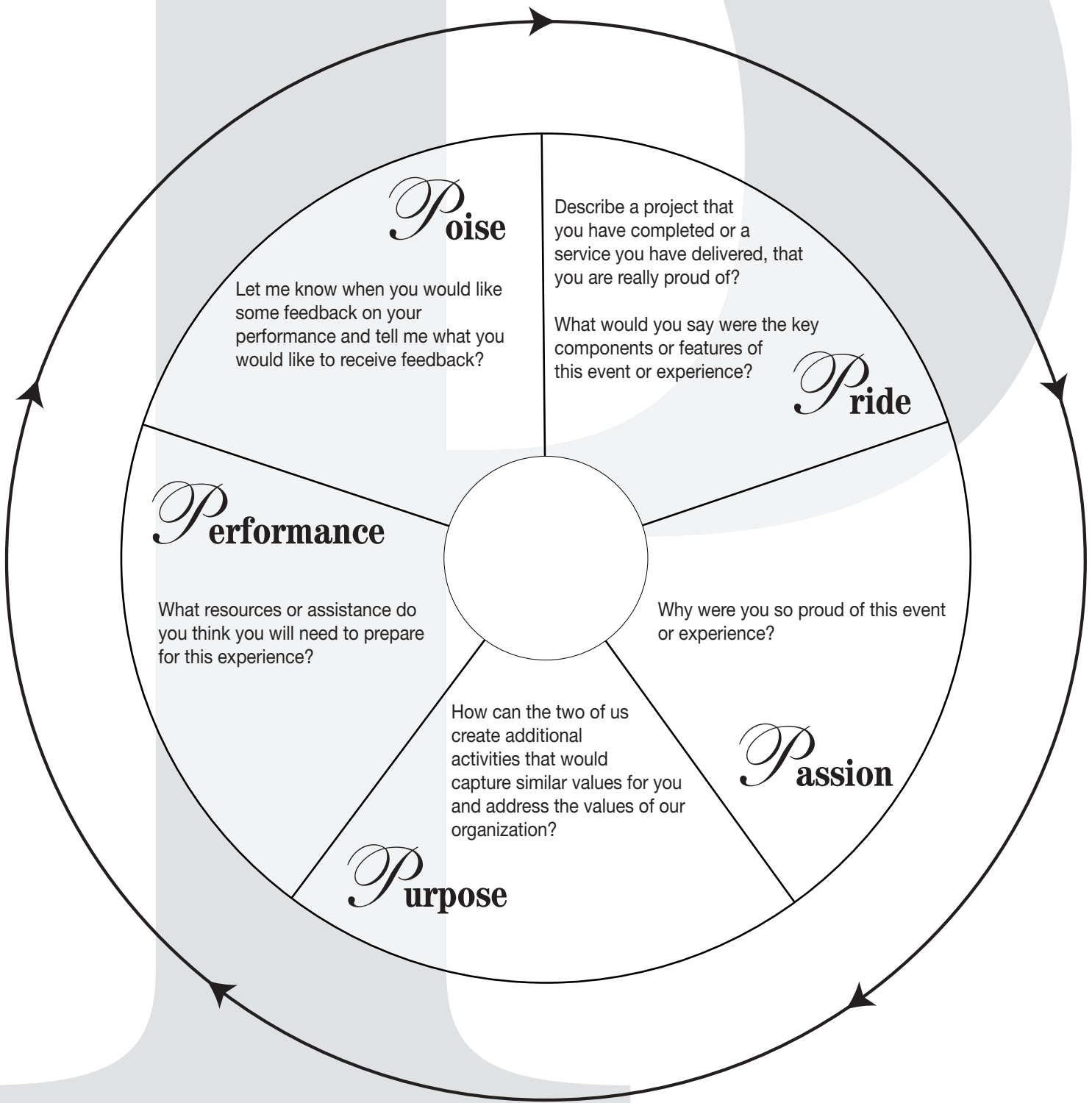


CAREER BUILDING ACTIVITIES

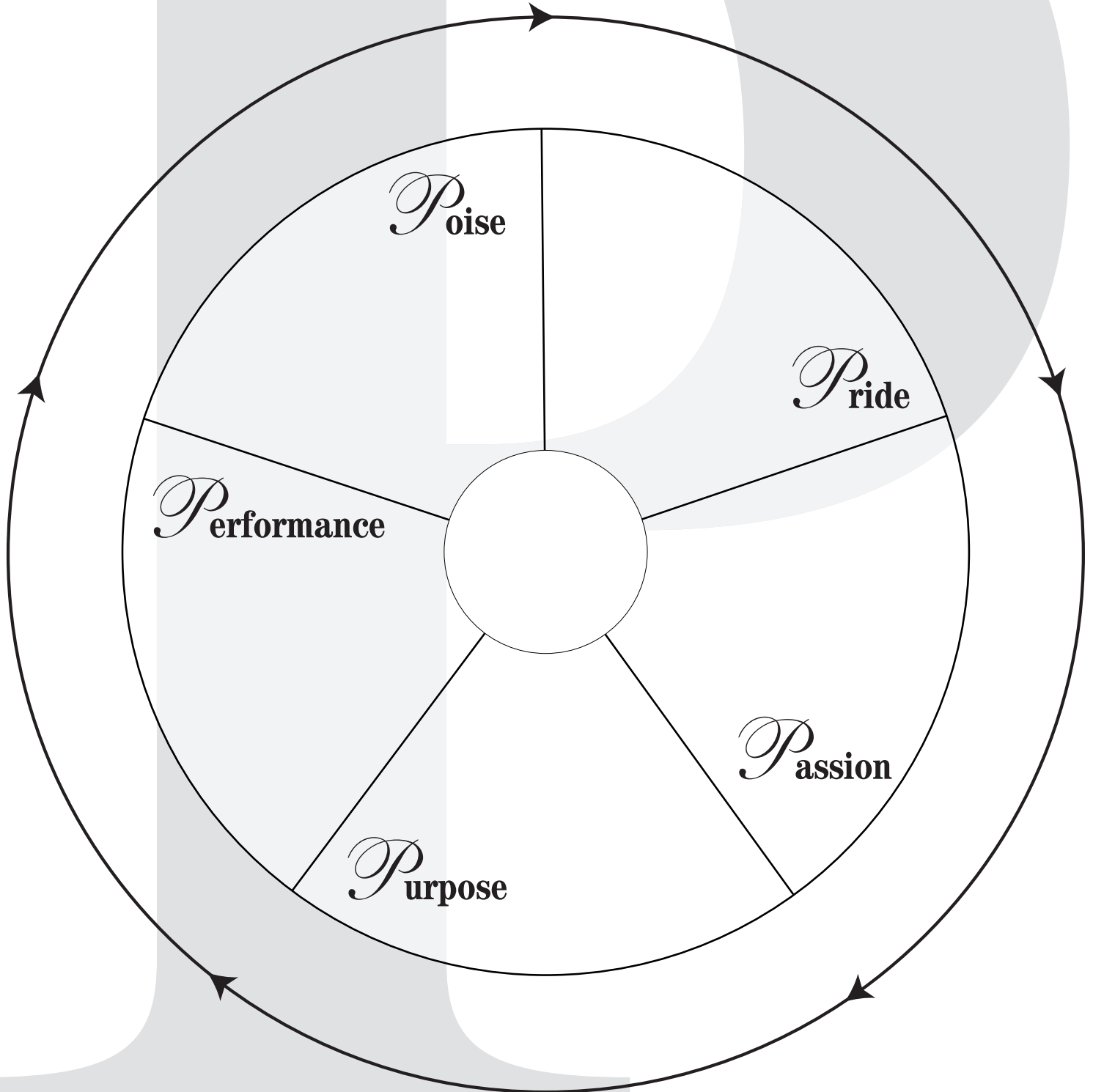
3 HORIZONS



The FIVE P's



The FIVE *P*'s

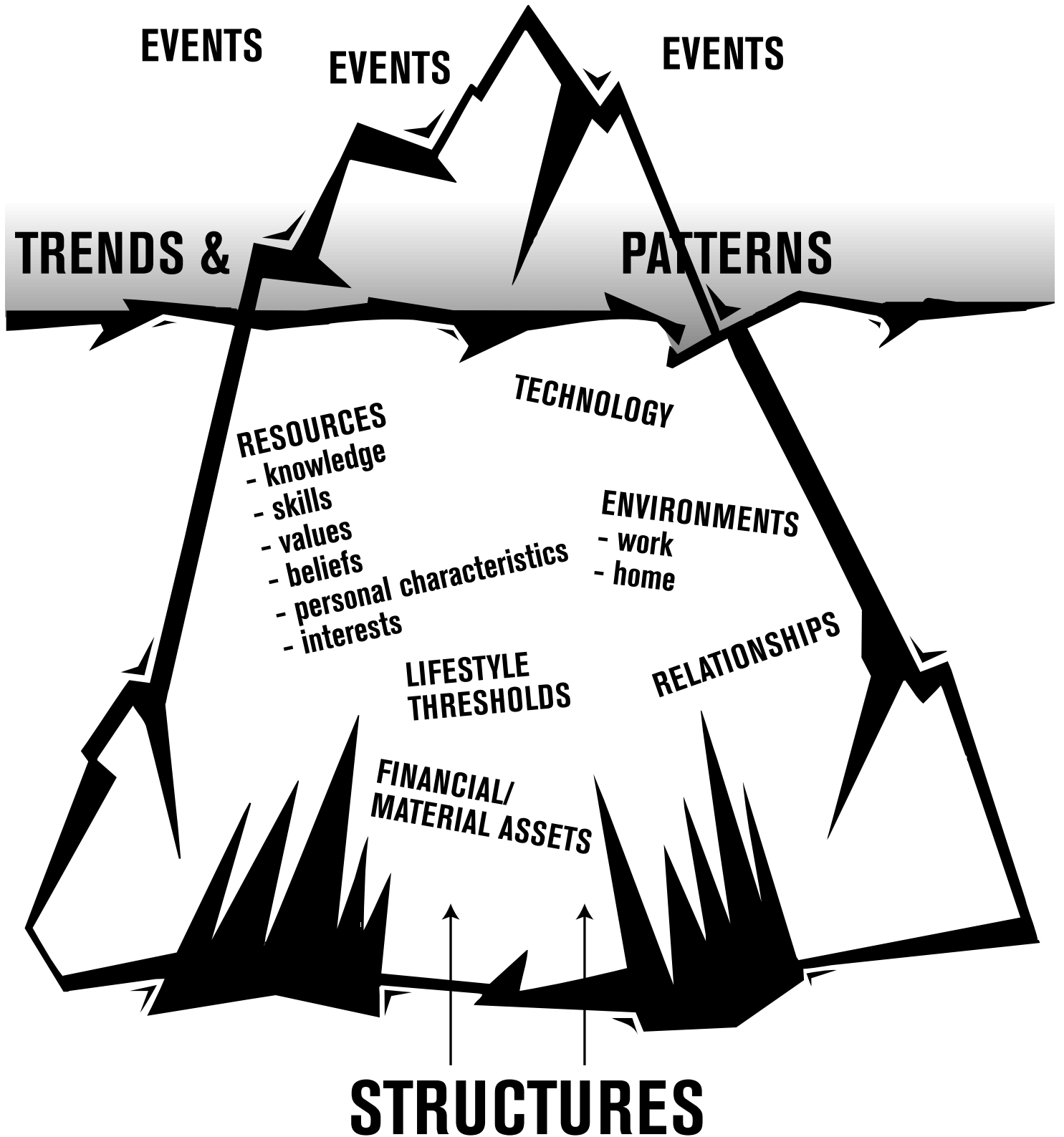


ADVISORY BOARD



OPPORTUNITIES

“ASSET” ICEBERG



ESTABLISHING RELATIONSHIPS PROFILE

ADVICE	INSTRUCTION	INFORMATION
NAME: _____ PHONE # _____ NOTES:	NAME: _____ PHONE # _____ NOTES:	NAME: _____ PHONE # _____ NOTES:
NAME: _____ PHONE # _____ NOTES:	NAME: _____ PHONE # _____ NOTES:	NAME: _____ PHONE # _____ NOTES:
NAME: _____ PHONE # _____ NOTES:	NAME: _____ PHONE # _____ NOTES:	NAME: _____ PHONE # _____ NOTES:
NAME: _____ PHONE # _____ NOTES:	NAME: _____ PHONE # _____ NOTES:	NAME: _____ PHONE # _____ NOTES:
SPONSORSHIP	CONNECTIONS	SUPPORT
NAME: _____ PHONE # _____ NOTES:	NAME: _____ PHONE # _____ NOTES:	NAME: _____ PHONE # _____ NOTES:
NAME: _____ PHONE # _____ NOTES:	NAME: _____ PHONE # _____ NOTES:	NAME: _____ PHONE # _____ NOTES:
NAME: _____ PHONE # _____ NOTES:	NAME: _____ PHONE # _____ NOTES:	NAME: _____ PHONE # _____ NOTES:
NAME: _____ PHONE # _____ NOTES:	NAME: _____ PHONE # _____ NOTES:	NAME: _____ PHONE # _____ NOTES:

YOUR PREFERRED FUTURE

Activities

Legacy

Relationships

Lifestyle

Location

PERSONAL INVENTORY PROFILE

PRIDE EXPERIENCES

ACTIVITIES	KNOWLEDGE	SKILLS	MEANING
			VALUES Fundamentally Important
			BELIEFS Your View of Issues
			INTERESTS Things You Like To Do
			PERSONAL CHARACTERISTICS

SELF-PORTRAIT

MEANINGFULNESS	OUTCOMES (GOALS)	ACTIVITIES	TOOLS & TECHNIQUES
<p>VALUES</p> <p>BELIEFS</p> <p>INTERESTS</p> <p>BARRIERS</p>	<p>PERSONAL</p> <p>WORK-RELATED</p>	<p>PREFERRED</p> <p>PAST</p> <p>NEEDED</p>	

UPSTREAM/DOWNSTREAM ANALYSIS

UPSTREAM SOURCES

- Human Resources Departments
 - Classification
 - Job/Work Analysis
- Finance & Policy Departments
- Line Managers
- Informatics
- Marketing
 - Graphics
- Research & Development
- Administration/Logistics

ANNOUNCEMENTS

- Downsizing
- Re-Engineering
- Expansion
- Merger/Takeover
- New Product/Service Line

SIDESTREAM SOURCES

- Units Created
- Divisions Amalgamated
- Department Expanded
- Related Organizations Grow
- Joint-Venture Partners Emerge

DOWNSTREAM SOURCES

- Outplacement
- Retirement Planning
- Recruitment & Selection
- Training
- Sales
- Distribution
- Production
- Employee Assistance Programs

UPSTREAM/DOWNSTREAM ANALYSIS

